



## **2018 Leadership Orientation Seminars**

**August 11-12, 2017, York Pennsylvania**  
**LOS venue: Heritage Hills Country Club, York PA.**  
<http://www.mar-csi.org/>

CSI always encourages continuous leadership development on its Chapter, Region and Institute levels. The Leadership Orientation Seminar (LOS) is the Region leadership's opportunity to present an overview of the duties and responsibilities of all new chapter Officers, Directors and Chairpersons, and focuses on training the new leadership of all chapters within the Mid-Atlantic Region.

### **Friday August 11, 2017**

- 9:00 am – 12 Noon Golf at Heritage Hills, shotgun start (on your own, reservation required)
- Golf Outing will be at Springwood Golf, 601 Chestnut Hill Road, York PA 17402.
  - Tee Times are: 7:45 AM, 7:50 AM, and 8:00 AM.
  - Cost is \$55 per person.
  - Deadline to sign up by August 9, with Brian Conroy if you are interested in playing.
  - E-mail: [briantconroy@masterwallne.com](mailto:briantconroy@masterwallne.com) or call (973) 768-5347.
- 12:30 pm Meet in hotel lobby for plant tour departure
- 1:00 pm Carpool from the hotel to Glen-Gery Brick Manufacturing plant  
Travel time should take approximately 20 minutes or less
- 1:30 – 3:30 pm Glen-Gery Brick plant tour (2 AIA Learning Units included)
- 4:00 pm Return to hotel
- 5:00 – 7:00 pm Board Meeting; all CSI members are welcome, Chapter Presidents and Presidents-Elect are urged to attend as representatives of their chapter
- 7:00 – 9:00 pm Dinner at Heritage Hills with, prior reservation (cost paid by MAR for up to 6 attendees per Chapter). Others may attend but will be charged for dinner.

### **Saturday August 12, 2017**

- 7:15 – 8:00 am Registration / Continental Breakfast (provided by MAR)
- 8:00 – 8:15 am Opening Remarks - Gail L. Nagie, CSI CDT
- Morning sessions:
- 8:15 – 9:15 am Group One – For LOS Beginners/newbies:  
Why is CSI Important and why am I here at LOS?
- 8:15 – 9:15 am Group Two – For LOS Returnees/experienced attendees:  
Leadership: What makes a great leader, how to find them, and how to keep them.

9:15 – 9:30 am	Morning Break
9:30 – 10:30 am	<u>The role of Chapter and Region awards</u> Chapter and Region awards are not only a way to recognize individual members, but are also a way to build chapter pride and increase member participation.
10:30 – 10:45 am	Break
10:45– 11:30 am	<u>Doing more with less</u> How to engage people to not only join CSI, but to become committee members and chairs.
11:30 – 1:30 pm	Lunch, mini-golf, and mini-product show (provided by MAR)
<u>Afternoon sessions:</u>	
1:30 – 2:15 pm	<u>How to engage with the Institute</u> Who do I contact at the Institute for membership and other chapter-related issues? Where do I go when there are problems with CSI web-based tools such as membership rosters and dues payments...and more...all addressed by knowledgeable Institute staff.
2:15 – 3:00 pm	<u>Institute Website and Microsite Updates</u> An update by Institute staff on the Institute’s chapter microsite system, and discussion about what chapters are doing regarding their individual websites, and how these efforts are working out.
3:00 – 3:15pm	Afternoon Break
3:15 – 4:00 pm	<u>Public Speaking</u> How to make YOUR public speaking presentations more compelling.
4:00 - 4:30 pm	<u>Summaries and Open Forum</u>
4:30 pm	<u>Adjournment</u>

Attendance by all current and incoming chapter leaders is strongly encouraged. Other interested chapter members, especially those on the “leadership ladder” are encouraged to attend as well, as this will give them a head start in the roles as future chapter leaders.

**Hotel reservations can be made by calling the hotel (717) 755-0123 Ext. 1580.**

**The Booking ID is CSI081117.**

**The room rate is \$121 per night. There is no online reservation option.**

Thanks

Gail L. Nagie, CSI CDT

Region President, MAR

Stephen Weisensale, AIA, CSI, CCS, CCCA

Education Chair, MAR